Confidence in Florida Gulf Coast University remains strong, with the community enthusiastically supporting the growing institution’s commitment to a rigorous curriculum, regional impact and enhancement of the community’s cultural opportunities.

Support by individuals and businesses totaled more than $14 million for the 2012-13 fiscal year, with the FGCU Foundation exceeding its fundraising goal by $2 million.

Leading the way were planned gifts by long-time educator William J. Garbey, who pledged his estate of $1.16 million, while international businessman Karl Sheffield and his wife, Alice, pledged $1 million.

In addition, generous donations were made by the following individuals and organizations: David and Cecile Wang; Naples Children and Education Foundation; the Mary E. Dooner Foundation; SWFL Children’s Charities; Deran and Karen Soovajian; and William and Stacy Anderson.

Financial institutions such as Fifth Third Bank, Northern Trust and Wells Fargo Bank continued their traditions of support by sponsoring the President’s Scholarship Luncheon and popular annual fundraisers such as the Founder’s Cup Golf Tournament and the President’s Celebration, which honored Scott Lutgert for his decade-long leadership as chairman of the University’s Board of Trustees.

“We are proud of the excellence that Florida Gulf Coast University demonstrates and the growth it continues to enjoy in large part because of the generosity of the Southwest Florida community,” says FGCU President Wilson G. Bradshaw. “It is this level of support that makes it possible for so many deserving students to achieve their dreams of a college education and permits FGCU to provide them with the high-caliber programs and facilities they deserve and have come to expect here.’’

The 2012-13 academic year saw the university’s enrollment rise to 13,600 students enrolled in undergraduate and graduate programs. The Foundation awarded $1.3 million in scholarships to 1,066 students. An additional 251 students shared $329,512 in First Generation scholarships, funds donated by individuals that are matched by the state for students who are the first in their families to attend college. With winter and spring ceremonies, more than 2,300 students received their degrees.
Florida Gulf Coast University is more than an institution of higher learning: It’s a fully engaged community partner, reaching out to dozens of organizations throughout Southwest Florida. “The university plays an integral role in the community when it comes to education, culture, the economy and charitable causes,” says Chris Simoneau, vice president for advancement and executive director of the FGCU Foundation. “It’s important that people realize this isn’t a one-way street: We don’t simply seek donations, we contribute a great deal as well.”

The university takes an active role in a variety of programs and initiatives throughout Southwest Florida.

Some involve individuals, such as President Wilson G. Bradshaw, who serves on the Alliance of Educational Leaders Board of Directors; Naples Botanical Garden Board of Directors; Lee County Education Foundation; and Searching for Solutions, Inc. Board of Directors. He and his wife, Jo Anna, are also trustees of SWFL Children’s Charities, which raises money for the Golisano Children’s Hospital as well as programs at FGCU and Florida Southwestern College.

Other efforts involve groups, such as the annual Make a Difference Day program, in which hundreds of FGCU students, alumni, faculty and staff join forces with employees of Wells Fargo to volunteer at organizations such as the Salvation Army and the Gulf Coast Humane Society.

The university also belongs to all of the region’s chambers of commerce.

Many FGCU professors lend their expertise to programs around the community as well, such as those who work with FGCU and the NAACP to host a two-week STEM (science, technology, engineering and mathematics) Camp for high school students each summer; the GEMS (Girls in Engineering, Math and Science) for middle-school girls; and annual events such as the district-wide math competition and solar go-kart races.

Young athletes get the opportunity to improve their skills and meet college student-athletes at summer camps for swimming, basketball, soccer, cheering, golf and volleyball.

FGCU also has played a pivotal role in the launch of the Southwest Florida Economic Development Alliance and continues to hold a key position. It also helps nurture independent businesses in the region through the efforts of the Small Business Development Center.

The FGCU Foundation supports a wide range of special events, including those sponsored by the following organizations:

- American Cancer Society
- American Heart Association
- Big Brothers Big Sisters of Southwest Florida
- CREW Land & Water Trust
- Harry Chapin Food Bank
- Lee County Homeless Coalition
- Multicultural Center of Southwest Florida
- Naples Botanical Garden
- Naples Town Hall
- Nations Association
- NCH Healthcare Foundation
- PACE Center for Girls
- SWFL Children’s Charities
- Uncommon Friends
Florida Gulf Coast University reached new heights of excellence during the 2012-13 fiscal year and approached significant milestones in its growth and history. As the university approached enrollment of 14,000, the students, faculty and staff provided many reasons to celebrate accomplishments such as these:

- On the court, the men’s basketball team enchanted hoops fans and generated invaluable national exposure for FGCU with its unprecedented run to the NCAA Sweet 16.
- On stage, FGCU student Priscila Navarro embodied the strength of the university’s arts programs by becoming the first Eagle to perform a solo recital at New York’s Carnegie Hall.
- In the scientific research arena, FGCU faculty engaged in high-impact projects that enhanced the university’s scholarly reputation and attracted $13 million in research and program support in 2012-13, bringing the cumulative total to more than $173 million since 1997.
- In the community, FGCU students volunteered more than 160,000 hours with 250 partner organizations in Southwest Florida, bringing the university’s cumulative service-learning hours to 1.2 million.

The achievements of the past year represent the rewards of the university’s commitment to excellence and inspire us to set even higher standards for the future. Key to sustaining the university’s upward momentum is our dedication to certain pillars: maintaining student success as FGCU’s No. 1 priority; flourishing as a natural laboratory, generating new knowledge in science and new opportunities in business; engaging and enriching the community through public programming in
the arts, athletics and continuing education.

At FGCU, efforts to guarantee student success continue from admission through graduation as well as entry into graduate education or the professional world. Prospective and current students rate quality of teaching as the most important factor in choosing a university, followed by strong degree programs that meet the demands of students as well as the job market. FGCU selects faculty dedicated to personalized teaching and collaborating with students; programs such as the New Faculty Academy continue to cultivate better instructors. Ninety percent of faculty hold doctoral degrees, and 79 percent of course sections are taught by faculty (rather than adjuncts or teaching assistants). Based on job placement or acceptance into graduate programs, FGCU’s commitment to student success is paying off: 87 percent of 2011-12 bachelor’s degree recipients were employed or continuing their education in Florida within a year of graduating, ranking FGCU No. 1 in the State University System.

In a year of milestones, research has played a central role in encouraging investment in FGCU. Many peer institutions that have existed far longer have not achieved this level of success and cannot duplicate the living laboratory that FGCU occupies between the Florida Everglades and the Gulf of Mexico. Our unique location and heralded marine sciences faculty attracted grants of nearly $750,000 to study the effects of the Deepwater Horizon oil spill on the Gulf of Mexico. Grants totaling more than $2 million from the National Science Foundation and other sources have helped fund faculty research into a potential treatment for dengue fever, a mosquito-borne virus that annually infects 390 million people around the world.

FGCU’s Lutgert College of Business continues to serve as an incubator for entrepreneurs. Graduates have launched area businesses such as Venture X, a collaborative work space for entrepreneurs; Purely You Spa, a fully organic spa; Truly Organic Pizza, the nation’s first fully organic pizza chain; Price Realty, a real estate and mortgage company; and JetSetWed, a destination wedding firm. With such ventures, FGCU graduates are creating jobs in Southwest Florida. Indeed, the university on many levels fuels the region’s economic engine. FGCU’s Regional Economic Research Institute documented $422 million in local expenditures, 3,723 jobs created and $154 million in labor income in 2012-13.

The university also acts as a rich cultural and entertainment resource for members of the community who enjoy art exhibitions, theatrical productions and musical performances of faculty, students and visiting artists. The rising athletics programs attract a growing fan base to campus, entertaining and inspiring at the same time. FGCU also offers for-credit and continuing education courses at centers in Fort Myers, Naples and Charlotte County. The Renaissance Academy reaches 10,000 community members a year through lifelong-learning courses at sites in a five-county service area.
### FLORIDA GULF COAST UNIVERSITY FOUNDATION, INC.

Schedule of assets and liabilities by account type

June 30, 2013

#### ASSETS

**CURRENT ASSETS**

- Cash and cash equivalents: $10,965,284
- Accounts receivable: $9,145
- Prepaid lease: $45,349
- Pledges receivable, current: $105,442

**Total current assets**: $11,125,220

**NONCURRENT ASSETS**

- Investments: $609,831
- Restricted investments: $62,675,296
- Pledges receivable: $58,500
- Surrender value of insurance policy: $315,002
- Royalties receivable: $333,118
- Loans receivable: $5,000,000
- Land holdings: $4,551,500
- Capital assets, net: $17,196

**Total noncurrent assets**: $73,560,443

**TOTAL ASSETS**: $84,685,663

#### LIABILITIES AND NET ASSETS

**CURRENT LIABILITIES**

- Accounts payable: $93,675
- Gift annuities payable, current portion: $24,547

**Total current liabilities**: $118,222

**NONCURRENT LIABILITIES**

- Loans payable: $6,850,000
- Gift annuities payable: $226,840

**Total noncurrent liabilities**: $7,076,840

**Total liabilities**: $7,195,062

**NET ASSETS**

- Invested in capital assets, net of related debt: $17,196
- Restricted
  - Expendable: $17,134,648
  - Nonexpendable endowment: $54,275,447
- Unrestricted: $6,063,310

**Total net position**: $77,490,601

**TOTAL LIABILITIES and NET ASSETS**: $84,685,663
Schedule of revenues, expenses and changes in net assets by account type
For the fiscal year ended June 30, 2013

OPERATING REVENUES
Contributions .......................... $5,983,178
Rental income and other ............... 1,535,412
Total operating revenue ............... $7,518,590

OPERATING EXPENSES
Program services:
  Program fees .......................... $4,371,787
  Scholarships ........................... 1,131,825
  University support ..................... 1,478,889
  General and administrative expenses . 1,112,219
  Return of restricted contribution ... 28,114
  Total program services ................. $8,122,834
Other expenses:
  Interest .................................. $142,317
  Depreciation ........................... 7,504
  Total other expenses .................... $149,821
Total operating expenses .......... $8,272,655
Operating loss ......................... ($754,065)

NONOPERATING REVENUES
Interest earnings ....................... $174,311
Net appreciation in investments ...... 6,878,971
Total nonoperating revenues ......... $7,053,282
Income before capital additions .... $6,299,217

CAPITAL ADDITIONS
Contributions to endowments .......... $2,343,393
Increase in net positions ............. $8,642,610
NET POSITION, beginning of year .... $68,847,991
NET POSITION, end of year .......... $77,490,601

Scholarships issued by the Foundation over the past five years:

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Scholarship Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2008-09</td>
<td>$1,500,842</td>
</tr>
<tr>
<td>2009-10</td>
<td>$1,581,314</td>
</tr>
<tr>
<td>2010-11</td>
<td>$1,521,114</td>
</tr>
<tr>
<td>2011-12</td>
<td>$1,461,276</td>
</tr>
<tr>
<td>2012-13</td>
<td>$1,304,968</td>
</tr>
</tbody>
</table>

The Endowment over the past five years:

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Endowment Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2008-09</td>
<td>$38,469,654</td>
</tr>
<tr>
<td>2009-10</td>
<td>$44,984,515</td>
</tr>
<tr>
<td>2010-11</td>
<td>$56,673,447</td>
</tr>
<tr>
<td>2011-12</td>
<td>$55,552,348</td>
</tr>
<tr>
<td>2012-13</td>
<td>$62,967,823</td>
</tr>
</tbody>
</table>

Breakdown of the endowment fund*

- Programs: 15%
- Professorships: 22%
- Scholarships: 63%

*As of June 30, 2013
Order of the Majestic Eagle
($5 million or more)
Alico, Inc.
Elizabeth A. and Jack A. Conner*
Ginn Resorts
Pop and Marjorie H. Kelly*
Mr. and Mrs.* Alan Korest
Raymond L. and Beverly Lutgert*
Elaine N. Marieb
Mr. and Mrs. Herbert J. Sugden*
The Whitaker Foundation

Eagle Society
($1 million - $4,999,999)
Anonymous
Backe Foundation
Kathryn I. Beeken
CenturyLink Business
Janet and Harvey* Cohen
The Conservancy of Southwest Florida
Berner Davis
Mary E. Dooner Foundation
The Freeman Family
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Naples Botanical Garden
Naples Children and Education Foundation
NCH Healthcare System
Mr. and Mrs. Karl S. Sheffield
SWFL Children’s Charities, Inc
Juliet C. Sproul
Mary B. Ullman*
Norman and Nancy Vester

Eagle Court
($500,000 - $999,999)
Anonymous
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BB&T
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Charlotte County Board of County Commissioners
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The Honor Roll of Donors includes all donors who made contributions of $1,000 or more cumulatively to the Florida Gulf Coast University Foundation, Inc. from April 1, 1993 through June 30, 2013. It is with great pleasure and gratitude that we acknowledge those who have so generously supported Florida Gulf Coast University since the Florida Gulf Coast University Foundation was established. In addition to those listed in this Honor Roll of Donors, many others have supported Florida Gulf Coast University through direct assistance to students, colleges, programs, and activities. We extend our thanks to these donors as well.

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Harvey Youngquist
Wright Construction Group
Alan L. and Kathryn L. Wisne
Donna G. and Thomas E. Williams
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