



Our Mission

The mission of the Office of Continuing Education & Off Campus Programs is to meet public and private sector training and development needs; provide educational opportunities that enrich the intellectual, civic, economic, and cultural life of the region and the state; and, through the Renaissance Academy, offer retirees and other citizens programs to keep their minds intellectually, creatively, and culturally active.

Our Vision

Be the premier provider in the region of academic programming for working adults, professional development for those seeking career enhancement, and enrichment and intellectual stimulation for lifelong learners.

Recommended Reading Prior to the Workshop:

Co-Active Coaching

Fee: \$295 per participant. The fee includes:

- All workshop materials.
- All design, delivery, and facilitation of workshop content.
- A one-hour follow up phone/video conference with participants to reinforce the learning and strengthen the implementation of new coaching skills.

Coaching Essentials For Nonprofit Leaders

Lead Like A Coach, Not Like A Manager



FLORIDA GULF COAST UNIVERSITY OFFICE OF CONTINUING EDUCATION

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(941)505-0130



Janice Cunning is a certified professional coach (CPCC) and facilitator who is passionate about partnering with fundraisers and teams to help them create an inspired vision that transforms lives. She was previously a Senior Consultant at KCI, Canada's largest fundraising consulting firm. Janice earned a BA in History from Trent University, a Master of Library Science from the University of Toronto and completed CTI's Leadership program. An active volunteer, Janice recently served as Vice President and Secretary for the International Coach Federation – Toronto Chapter.

Are you a nonprofit leader who wants to excel at raising money AND managing your team? Does it feel like you are being squeezed between these competing priorities? The current nonprofit environment demands that you use and model creativity, intuition, empathy, and presence. There is the internal piece – your values, vision, and passions. And then there is the external piece – how you express these in a way that inspires donors, motivates the team, and creates a sustainable organization.

The Coaching Essentials for Nonprofit Leaders workshop will strengthen nonprofit professionals' values, vision and passion for success motivating their teams, inspiring donors, and sustaining their organization's relevancy. We will challenge nonprofit leaders to think, act and express themselves in a way that will model creativity, intuition, and empathy. Participants will learn to coach by practicing essential skills and techniques and integrating feedback.

Date/Location: Wednesday, October 25, 2017, FGCU Herald Court Centre
8:30 a.m. to 5 p.m., with a one-hour lunch break.
Fee: \$295 per participant

Workshop Outcomes:

- Develop a solid understanding of how to apply familiar skills to your role as manager.
- Learn and practice fundamental coaching techniques you can use with your team.
- Improve your self-awareness and impact in the organization by listening and communicating in a powerful way.
- Acquire confidence by honing your intuition.
- Build trust, intimacy and connection with direct reports, colleagues, and board members

Recommended Reading Prior to the Workshop:
Co-Active Coaching

Course Bonus:

Students will receive a one-hour follow-up phone/video conference with course instructor to reinforce the educational experience and strengthen implementation of new coaching skills.

The link to online self-registration: <https://registerce.fgcu.edu/public/Course/browse?courseid=15565>

For directions, more information or to help with registration, simply call FGCU at **(941) 505-0130** and a member of our staff will be glad to assist.



David Langiulli is also a CPCC. He works with nonprofit executives to help them flourish and thrive. Most recently, he led a fundraising team at Princeton, which consisted of 10 professionals responsible for \$35million in annual support to the University. He's a graduate of CTI's Leadership program and holds master's degrees in business and engineering, as well as an undergraduate degree in mathematics and physics-engineering. As a volunteer, David serves on the Board of Directors of Volare Youth Leadership.